

Vendor	Manufacturer Product Line	Discount % Off List Price	MarkUp % on Net Price	Intallation Add On %	Insurance Required	SBE Certified	Registered Vendor	Local Vendor	Offers Custom Made Furniture
ABP Aventura, Inc. D/B/A Relax The Back	LifeForm	15.00%			No	No	Yes		
Adden Furniture	Adden Furniture	37.40%			No				
Advanced Filing Systems, Inc	Advanced Filing Systems, Inc - 2006 Catalog			15.00%	Yes		Yes	Yes	
	Pages 18-62; 92; 100; 115-116; 136-137; 172-183; & 204-218	20.00%							
	63-69 - Call for pricing								
	Pages 74-89 & 150	10.00%							
	Pages 96-98	50.00%							
	Pages 99 & 110-112	40.00%							
	Page 109	45.00%							
	Pages 122-127	35.00%							
	Pages 144-149; 151-156 187-201	25.00%							
	Pages 157-160	30.00%							
	Datum	48.50%							
	List Industries, Inc.	40.00%		30.00%					
	Space file	20.00%		20.00%					
All Points Design Corp.	All Points Design Kitchen Cabinets and Counter Tops	0.00%		0.00%					
	All Points Design Office Cabinets and Counter Tops	0.00%		0.00%					
All Rack & Shelving, Inc	Adapto Steel Products	0.00%	5.00%						
	Adapto Products for Industry	15.00%		50.00%	Yes				
	American Locker			50.00%	Yes				
	Equipto		9.00%	18.00%	Yes		Yes	Yes	
	Hallowell (SPS Technologies)	0.00%	0.00%						
	Intermetro Industries Corp.	0.00%	0.00%						
	Par Steel Shelving Company	5.00%							
	Penco	0.00%							
	Lista	20.00%							
	Tennsco	0.00%	0.00%						
	Geargrid	0.00%	30.00%						
Allsteel, Inc.	Allsteel			9.50%	Yes	No	Yes	No	
	Based on the Net Project Price								
	Allsteel - Concensys & Reach	70.08%							
	Allsteel - Terrace DNA	73.30%							
	Allsteel - Essential Laterals, Persona Laterals & Vertical Files	61.20%							
	Allsteel - Align Systems, Align Metal Laterals & Align Metal Storage	71.80%							
	Allsteel - Align Full Wood, Wood Casegoods, New Product	56.00%							
	Allsteel - Tride systems Stride Desking & Stride Storage (metal & painted wood)	73.90%							
	Allsteel - Storage Towers, Overfiles & Bookcases	63.20%							
	Allsteel - Terrace 2.6, Terrace 3.4 & Adept	70.80%							
	Allsteel - Get Set Tables & Merge Tables	60.40%							
	Allsteel - Ambition, Nimble, Sensible, Trooper, Tollespn Side & Get Set Seating	63.60%							
	Allsteel - Sum, Relate & Relate Side	58.80%							
	Allsteel - #19 & Acuity	59.10%							

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	Allsteel - Scout	61.50%							
	Allsteel - Wood Seating	56.00%							
American Seating	American Seating (Essentials)	52.00%			No				
	American Seating (Files) \$1 - \$100,000	50.00%							
	\$100,001 - \$900,000	55.00%							
	American Seating (Framework-Systems) \$1 - \$100,000	52.00%							
	\$100,001 - \$900,000	57.00%							
	American Seating (Freestanding) \$1 - \$100,000	52.00%							
	\$100,001 - \$900,000	57.00%							
	American Seating (Parley Tables) \$1 - \$100,000	50.00%							
	Parley Tables \$100,001 - \$900,000	55.00%							
	American Seating (Seating) \$1 - \$100,000	50.00%							
	\$100,001 - \$900,000	55.00%							
	Auditorium and Fixed Seating	60.00%							
Apricot Office Interiors	Artropex	55.00%		10.00%	Yes	Yes		Yes	X
	Berco	47.00%		3.00%					
	Boss/Norstar Office Products	51.00%		No Charge					
	Buro Design International	45.00%		No Charge					
	Carolina House Furniture	50.10%		No Charge					
	Chair Works	55.10%		No Charge					
	Fairfield	50.10%		No Charge					
	Fireking	50.00%		8.00%					
	Fusion/Fulmarque	50.10%		No Charge					
	Highpoint Furniture Industries	56.10%		No Charge					
	Hirsh Industries	50.00%		No Charge					
	KFI - Seating	50.00%		No Charge					
	Legacy Furniture	50.00%		3.00%					
	Lite Source, Inc	50.00%		No Charge					
	Logiflex	50.00%		No Charge					
	Marvel	50.10%		10.00%					
	Office Furniture USA Catalog	5.00%		10.00%					
	Quadrifoglic	5.00%		9.00%					
	Raynor/Eurotech	50.00%		0.00%					
	Rosemount Office Systems	50.00%		10.00%					
	Royal Seating, Ltd.	50.00%		No Charge					
	Rudnick Office Furniture	50.10%		No Charge					
	Smith System	45.00%		3.00%					
	Star Quality	50.10%		3.00%					
	Star Quality Furniture Mfg. Ltd.	50.10%		No Charge					
	United Chair	55.00%		0.00%					
	Whitehall	55.00%		3.00%					
	9 to 5 Seating								
	World Business Furniture	50.10%		No Charge					
Axmar Consultant Inc.	Fabrication, millwork, and cabinetry. Custom made to order.								

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Berwin, Inc. D/B/A J.C. White Office Furniture	ADI Inc.	53.00%					Yes	Yes	
	All Seating	53.20%		7.00%	Yes		Yes	Yes	
	Apex	55.10%							
	Beaufurn	45.00%		0.00%					
	Brown Jordan International	38.50%		10.00%					
	CCN	44.80%							
	Cherryman	51.30%							
	Clarus Glassboards	42.00%		8.00%					
	Corilam Fabricating Company (CFC)	25.00%							
	D.K. Wholesale	47.30%							
	Design - Magna	45.20%							
	Design, Indx	43.40%							
	Egan Visual	51.20%		10.00%					
	EKO	51.80%							
	Electri-Cable Assembles (ECA)		27.00%	0.00%					
	Falcon	51.80%		7.00%					
	Figueras		25.00%						
	First Office	49.00%							
	Fixtures	52.40%		7.00%					
	Girsberger	47.40%		7.00%					
	Global Industries	55.10%		10.00%					
	H Contract	30.00%							
	Hamilton Sorter	46.40%		10.00%					
	Haworth	54.00%		7.00%					
	Holga	52.60%		10.00%					
	Howe	53.60%							
	Humanscale	51.90%		7.00%					
	Inwood	56.30%		7.00%					
	LaCasse Group	59.30%		7.00%					
	Leland	45.30%							
	Leyform	45.00%							
	LOFT Wall Divider Solutions	36.00%		No Charge					
	Mayline	47.00%		0.00%					
	Neutral - Design	52.40%		10.00%					
	Nevers	51.80%		7.00%					
	Nevins	48.13%		7.00%					
	Nova	48.60%							
	Now Seating	53.20%		7.00%					
	Nucraft	48.30%		7.00%					
	OFS	54.60%		8.00%					
	Patrician	51.40%							
	Peter Pepper Products	43.20%		10.00%					
	Prismatique	44.80%							
	Ready to Go	47.00%							
	Safco	46.80%							
	Shelby Williams Furniture	46.80%		7.00%					
	Sitmatic	47.50%							
	Sit-On-It – Seating	53.4%		3.0%					
	Softcare	43.60%							
	Source International	44.60%							
	SPEC	48.70%							
	St. Timothy	57.40%		7.00%					
	The HON Company	61.92%		10.00%					
	Thonet	49.90%		7.00%					
	Versteel	44.00%		0.00%					
	WB Manufacturing	37.00%		6.00%					

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<b>Bretford Mfgr.</b>	Bretford Basics Catalog	44.00%			No	No		No	
	Bretford Contract Products	46.80%							
<b>Cabot Wrenn/ Hancock &amp; Moore</b>	Cabot Wrenn	38.40%		0.00%	No				X
<b>Camilo Office Furniture, Inc</b>	Camilo's Cabinet Solutions	50.00%							
	Camilo 2000	50.00%		5.00%	Yes				Yes, Please see Award Sheet Addendum 49
	Camilo Office Furniture Inc. Catalog No.: M1 and M2 Museum Display Cases	50.00%			No				
	Camilo furniture catalogs: Specialty products-Display Pedestals, SS Poster Display, Wall Mounted Display Case	50.00%							
	Camilo's Open Space Dividers	50.00%							
	TYPE 1 & 300-001 CUSTOMS, BORDER PATROL INSPECTION BOOTHS	50.00%		15.00%					
	Compatico, Inc.	56.00%		7.00%					
	Lines: Genesis, CMW, A02, A01, Poly Panel Catalog: Office Systems + Floor to Ceiling								
<b>Childcraft Education</b>	Childcraft Education	12.00%		12.00%	Yes	No	Yes	No	
	Korners-for-Kids	12.00%		12.00%					
<b>Classroom Outfitters, LLC</b>									
	Allied Products	35.00%		15.00%					
	Flash Furniture	35.00%		15.00%					
	Foundations		20.00%	15.00%					
	Leisure Craft		20.00%	15.00%					
	Mahar Manufacturing (Creative Colors)	20.00%		15.00%					
	OFM	30.00%		15.00%					
	RFM Seating	40.00%		15.00%	Yes				
	Sandusky Lee	30.00%		15.00%					
	Scanton Products		20.00%	15.00%	Yes				
	United Visual Products	20.00%		15.00%					
	VS America			15.00%					
	\$0-\$33,332.99	9.00%							
	\$33,333.00-\$49,999.99	13.00%							
	\$50,000.00	22.00%							
<b>Community Playthings &amp; Rifton Equipment</b>	Community Playthings			10.00%	Yes		Yes	No	
<b>Compass Office Solutions LLC</b>	Connectrac	5.00%		20.00%	Yes	No	Yes	Yes	
	JSI (a division of Jasper Seating Company, Inc.)	48.00%							
	August, Inc.	35.00%		10.00%					
	Office Star Products (OSP)	50.00%		15% Case Goods 20% Seating					
	Bulldogg Tuff		0.00%						
	Indiana Furniture	51.00%		3.00%					

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<b>Corporate Design Choice</b>	Herman Miller canvas, A02, Resolve, Ethospace			10.00%					
	Herman Miller Alliance/Trainor Modular walls			30.00%					
	Herman Miller Tu Storage	63.00%							
	Herman Miller Tu Towers	63.00%							
	Herman Miller Canvas Storage	61.00%							
	Herman Miller Sayl Chair	51.00%							
	Herman Miller Advo Chair	51.00%							
	Herman Miller Wall Alliance/Trainor Modular Walls	49.00%							
<b>Councill Company, LLC</b>	Councill Company, LLC	38.40%		Not required					
<b>Creative Office Solutions &amp; More, Inc.</b>	All Aboard, Inc.		29.00%						
<b>Dar Ran Furniture Industries, Inc</b>	Dar-Ran Furniture	47.00%			No	No	Yes	No	
<b>Demco, Inc.</b>	Demco, Inc	5.00%			No		Yes	No	
				Foot					
<b>Designtex Group, Inc.</b>	Designtex	9.00%			No	No	Yes	No	
	JM Lynne	9.00%							
<b>Dirtt Environmental Solutions Inc.</b>	Dirtt, Spider, Axios	Tier 1: \$0.00- \$50,000.00 1.27% Tier 2: \$50,000.00 \$200,000.00 14.37%				No	Yes	Yes	
	Installers: Workscapes of So. Fl, Compass Office, CAS- Commercial Architectural Solutions			10.00%					
<b>E2 Walls/ Wall Innovators, Inc.</b>	Wall Innovators, Inc.	45.00%		0.00%		No			
<b>E &amp; K Marketing, Inc.</b>	Removed Adden Furniture and placed under Adden Furniture								
	F.W. Lombard	25.00%		10.00%					
	Jasper Chair Company	42.00%							
	M.J. Industries, Inc.	50.00%		12.00%					
	Transformations								
	\$ 0 M to \$ 10 M	44.00%		10.00%					
	\$10 M to \$ 20 M	45.00%		10.00%					
	\$20 M to \$ 50 M	46.00%		10.00%					
	\$50 M to \$200 M	47.00%		10.00%					
	Over \$200 M	48.00%		10.00%					

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Edward Don & Company	Grossflex	50.00%		0.00%					X
Empire Office, Inc.	Steelcase – various lines	various		15.00%	Yes	No	Yes	Yes	
	Allermuir	44.0%							
	Carolina Business Furniture	Discount list in bid file							
	Gunlocke	Discount list in bid file							
	Kimball Office								
	Case goods, Metal filing, Perks, Seating and Tables \$1-\$150k	55.75%		10.00%					
	System and Hum-\$1-\$150k	65.00%		10.00%					
Ernie Morris	Abco	60.10%		12.00%	Yes	No	Yes	No	X
ESI Ergonomic Solutions LLC	ESI Ergonomic Solutions	55.00%			No	No	Yes	No	
Florida Office Systems	Aurora Systems	29.00%		8.00%	Yes				
	Direct Line	30.00%		9.00%					
	Kardex Systems	25.00%		10.00%					
	Richards - Wilcox	29.00%		8.00%					
	Russ Bassett	20.00%		6.00%					
Florida Library Designs, Inc.	Removed Montel and placed under Storage Systems USA								
Forms & Surfaces, Inc.	Forms & Surfaces, Inc.								
	Baggage Information Display Unit (BIDS)	17.00%		35.00%					
	Backscreen Assembly (BKSC)	17.00%		35.00%					
	Directory / Advertising Assembly (D-1A)	17.00%		35.00%					
	3 Monitor Freestanding Assembly (F-3V)	17.00%		35.00%					
	4 Monitor Freestanding Assembly (F-4V)	17.00%		35.00%					
	6 Monitor Freestanding Assembly (F-6V)	17.00%		35.00%					
	8 Monitor Freestanding Assembly (F-8V)	17.00%		35.00%					
	3 Monitor Wall Mount Assembly (F-3VW)	17.00%		35.00%					
	4 Monitor Wall Mount Assembly (F-4VW)	17.00%		35.00%					
	6 Monitor Wall Mount Assembly (F-6VW)	17.00%		35.00%					
	8 Monitor Wall Mount Assembly (F-8VW)	17.00%		35.00%					
	4 Monitor Advertising Assembly (F-4VA)	17.00%		35.00%					
	6 Monitor Advertising Assembly (F-6VA)	17.00%		35.00%					
	3 Telephone / Advertising Assembly (T-3A)	17.00%		35.00%					
	4 Telephone / Advertising Assembly (T-4A)	17.00%		35.00%					
	Standard Counter Assembly w/Canopy (SCAH-1)	17.00%		35.00%					
	Mobile Counter Assembly (MCA-1)	17.00%		35.00%					
	36 Gallon Universal Receptacle (SLUNI-36TOT-EMB)	15.00%		35.00%					
	100 Gallon Universal Planter (SNUNI-100-EMB)	15.00%		35.00%					
	190 Gallon Universal Planter (SNUNI-190-EMB)	15.00%		35.00%					
	36 Gallon Recycler Lid (REC-36-LID)	15.00%		35.00%					
	36 Gallon Recycler Universal receptacle (SLUNI-36REC-EMB)	15.00%		35.00%					
G2 Automated Technologies LLC	G2 Automated Technologies	27.00%							
Global Commercial Furnishings									
	A.C. Furniture		17.00%						
	Gibraltar	40.00%							
	MTS Seating	40.00%							
	Weiland	40.00%							
	Furniture Installation Solutions, Inc.- (Install only)			12.00%					
	Swift Installations, Inc. (install only)			12.00%					
	The Office Professionals, Inc. (install only)			12.00%					
Grand Rapids Chair Company	Grand Rapids Chair company	35.00%		10.00%	Yes	No	Yes	No	
Hertz Furniture	Right Angle	48.00%		10.00%	Yes	No	Yes	No	
Hugh Robinson, Inc.	Hugh Robinson, Inc	10.00%		Quote required	Yes	No			
Kaplan Early Learning Company	Kaplan	Page 6 of 1818.00%			No	No	Yes	No	

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	Totmate	18.00%							
	Whitney Brothers	18.00%							

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<b>Kimball Office</b>	Kimball Products:								
	Case goods, Metal filing, Perks, Seating and Tables-\$1-\$150k	55.75%		10.00%					
	System and Hum-\$1-\$150k	65.00%		10.00%					
<b>Knoll</b>	Knoll - Austostrada, Currents, Reff, Dividends System, Equity System, Morrison System	62.00%		5.00%	Yes	No	Yes	Yes	
	Knoll - Calibre Collection, Interaction Tables, Wood Casegoods	51.00%		5.00%					
	Knoll - Renewal Parts 24 24	42.00%		5.00%					
	Knoll - Reuter	64.00%		5.00%					
	Knoll Seating Bulldog, Life, RPM	49.00%		5.00%					
	Knoll Seating Chadwick, Seating Open Up Soho Visor; KnollStudio	50.00%		5.00%					
	KnollExtra								
	EWC Chairs								
	Generation								
	Moment								
	Sparks								
	Template								
<b>Krueger International</b>	Krueger International	48.00%		10.00%	Yes	No	Yes	No	
<b>Lakeshore Learning Materials</b>	All Lakeshore Learning Materials - Orders under \$10,000	3.00%		15.00%	Yes	No			
	All Lakeshore orders over \$10,000	3.00%		No charge					
<b>Landscape Forms, Inc.</b>	Landscape Forms, Inc.	10.00%		Not required		No			
<b>LIBRARY INTERIORS OF FLORIDA, INC.</b>	Estey (Division of Tennsco)	44.00%		13.00%	Yes	No	Yes	No	X
	Gressco, LTD.	29.00%		13.00%					
	Kingsley Library Equipment	35.00%		13.00%					
	Lift A/V Display Systems	40.00%		13.00%					
	TMC Midlands Furniture Co.	34.00%		13.00%					
	Toledo Furniture	34.00%		13.00%					
	Worden Company	44.00%		13.00%					



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<b>Maharam Fabric Corp.</b>	Maharam Fabric Corp	8.00%			No	No			
	Maharam Fabric Corp – Kvadrat Products	4.30%							
<b>Mark Products/dba Demaria Holdings</b>	Mark Products	25.00%			No	No			
<b>Momentum Textile Group</b>	Momentum Textile Group - See attached price list			Not required					
<b>Mity-Lite Inc.</b>	Mity-Lite (Tables) ABC, Plastic, Plywood or Aluminum								
	Qty 1-6	56.98%							
	Qty 7-49	60.32%							
	Mity-Lite (Chairs) Mesh folding, Swiftset, Chiavari, Duramax								
	Qty 1-79	49.00%							
	Qty 76-150	52.50%							
	Mity-Lite (Chairs) comfort series banquet chair, 200,300,400 & 500 series								
	Qty 7-79	57.50%							
	Qty 76-150	58.50%							
	Mity-Lite (Carts)	55.00%							
	Mity-Lite (Portable Dance Floor)	57.08%							
	Kennedy, Quantum Storage System, Waterloo	11.00%		?					
	Riviera	55.00%		7.00%					
	Riviera - Wall Product (Axis, 3075 Walls)			10.00%					
<b>MSC Industrial/dba Sid Tool New Studio Materials LLC D/B/A Paramount Studio Interiors</b>	Via	52.10%							
	KI (Installation Only)			8.00%					
<b>N K I, Inc</b>	MIA (01) 2 position SSD Gate Counter - List Price/Unit = \$10,996	32.00%		3.00%					X
	MIA (02) 2 position SSD ticket counter – List Price/Unit = \$10,996	32.00%		3.00%					
	MIA (03) 2 position standard gate counter – List Price/Unit = \$8,940	25.00%		3.00%					
	MIA (04) 2 position standard ticket counter – List Price/Unit = \$8,940	25.00%		3.00%					
	MIA (05) single position ticket counter – List Price/Unit = \$7,631	25.00%		3.00%					

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Nortrix Office Dimensions, Inc.	MIA (06) single position gate counter – List Price/Unit = \$7,631	25.00%		3.00%					
	MIA (07) Insert A – List Price/Unit = \$1,775	25.00%		3.00%					
	MIA (08) Insert B – List Price/Unit = \$1,875	25.00%		3.00%					
	MIA (09) Backscreen – List Price/Unit = \$18,200	25.00%		3.00%					
	Nortrix	40.00%							
	Alle LLC	31.2%		7.05%		No			
	Amcase	36.03%		7.05%		No			
	Andreu World Americ	43.00%							
	Arcadia	47.00%							
	Bernhardt	45.90%				No			
	BRAMIC CREATIVE BUSINESS PRODUCTS LTD.								X
	Brayton	46.00%							
	Buzz Seating	31.7%							
	Cartwright	41.00%							
	Cramer	45.00%		No Charge					
	Decca	44.60%							
	Encore Seating	53.01%							
	Encore On-Q	53.01%							
	FCI	43.70%							
	Glaro	31.7%							
	Gordon International	37.00%		9.00%					
	Harter Seating & Tables	46.00%		10.00%					
	ICF	41.00%		9.00%					
	Inscape - Architectural Interiors	22.00%		23.00%					
	Inscape - Platform, Freeform, Performance Group, Storage	56.00%		7.00%					
	Insterstuhl	38.00%							
	ISE	48.00%		7.05%					
	Krug	46.08%		7.05%					
	Lesro	43.3%							
	Nienkamper	41.00%		9.00%					
	Office Dimensions, Inc. - Custom		19.00%	8.00%					
	Office Specialty	52.00%							
	Teamboard		22.00%						
	Unika Vaev	22.00%							
	Zoom Seating	50.00%							

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Office Elements	Alea USA, Inc	20.90%		10.00%	Yes	No	Yes	Yes	
	Arc-Com		15.00%						
	Arnold Desk, Inc.								
	Arnold Furniture Manufacturers, Inc	35.00%							
	Arold	51.00%							
	Borroughs	50.00%		15.00%					
	Cape Contract Furniture	37.40%		10.00%					
	CF Stinson		15.00%						
	Creative Wood	36.60%		10.00%					
	Dauphin	48.00%							
	David Edward	39.60%		10.00%					
	Edelman Leather		15.00%						
	Empact	55.00%							
	Epic	48.10%							
	Fabricated Wall		20.00%						
	Friant Associates			15.00%					
	Friant Associates - Gitana Casegoods (Includes delivery & installation)	51.00%							
	Friant - Seating								
	\$1 - \$9,000	73.50%							
	\$9,001 - Plus	76.00%							
	Friant - Systems								
	\$1 - \$9,000	73.50%							
	\$9,001 - Plus	76.00%							
	Great American Art	5.00%							
	Great Openings	65.20%							
	Gressco		29.00%						
	Guilford		15.00%						
	High Mark	48.10%							
	Jasper Seating	48.00%		0.00%					
	Keilhauer	42.10%							
	Knape & Vogt	54.10%							
	Magnuson	41.00%							
	Martin Bratrup	40.10%							
	Momentum		15.00%						
	National Office Furniture	54.00%		No Charge					
	PLI	51.00%							
	Regal Reupholstery		12.00%						

Vendor	Manufacturer Product Line	Discount % Off List Price	MarkUp % on Net Price	Intallation Add On %	Insurance Required	SBE Certified	Registered Vendor	Local Vendor	Offers Custom Made Furniture
	Screenflex Commercial Edition	45.00%							
	Thomas Office Furniture	49.00%							
	Touhy Furniture	41.00%							
	Trendwall								
	\$1 - \$7,500	52.00%		18.00%					
	\$7,501 - \$15,000	55.00%							
	\$15,001 - \$25,000	58.00%							
	\$25,001 - \$50,000	61.00%							
	\$50,001 - \$100,000	64.00%							
	\$100,001 - \$1,667,779	67.00%							
	Winston & Sons	48.10%							
Office Express Supply, Inc	Maxon Furniture	56.50%		10.00%	No	No	Yes	Yes	
Office Gap, Inc.	Amneon	50.00%		15.00%	Yes	No		Yes	X
	Built Rite Solutions	45.00%		12.00%					
	D F Sales	45.00%		20.00%					
	Hugo Ergo	45.00%		15.00%					
	Lassiter Industries	45.00%		12.00%					
	Movitem	50.00%		15.00%					
	Richelieu	55.00%		12.00%					
	Special T Tables and Tops	45.00%		12.00%					
	Tayco - Systems	63.00%		12.00%					
	Tayco - Casegoods	63.00%							
	Tayco - (Remainder of line)	63.00%							
Office Pavilion South Florida, Inc.	Brandrud			10.00%	Yes	No	Yes	Yes	
DBA/Workplace Resource of Southeast Florida	Bretford			10.00%					
	Geiger Casegoods & Seating & Tables	40.00%							
	Geiger Express	38.00%							
	Idea at Work	59.00%							
	K.T. Furniture	35.80%							
	Shoto Corporation	41.00%							
	Bradford Manufacturing								

Vendor	Manufacturer Product Line	Discount % Off List Price	MarkUp % on Net Price	Intallation Add On %	Insurance Required	SBE Certified	Registered Vendor	Local Vendor	Offers Custom Made Furniture
Offstation, Inc.	BRAMIC CREATIVE BUSINESS PRODUCTS LTD.	57.25%		Not required	Yes				X
	Ergotron		20.00%						
	Harter Seating & Tables	45.00%		10.00%					
	Marathon Series Dispatch Consoles								
	Nightingale Chair (discount includes delivery and installation)	40.00%							
Paoli Inc.	Paoli Inc.	49.00%		included in discount					
Patterson Pope, Inc.	Spacesaver Corporation	23.00%		23.00%	Yes				
	Discounted project value			30.00%					
Pradere	Flexible Montisa	40.00%		10.00%	Yes				X
	Jofco	56.00%		No Charge					
	<b>Affordable Interior Systems (AIS) Product Lines to include:</b>			17.00%					
	All Seating Products								
	Calibrate								
	DIVI								
	Complete Casegoods								
	AIS System Furniture Mwall. Matrix & AO2								
	\$1 - \$7,500	65.00%							
	\$7,501 - \$30,000	71.00%							
	\$30,001 - \$125,000	74.00%							
	\$125,001 - \$300,000	75.00%							
	\$301,000 +	Negotiable							
	AIS Element Seating	75.00%							
	Kimball Office								
	Case goods, Metal filing, Perks, Seating and Tables \$1-\$150k	55.75%		10.00%					
	System and Hum-\$1-\$150k	65.00%		10.00%					
	Workrite Ergonomics, Inc./Ergo and work center accessories								
	\$51.00-\$50,813	50.80%		orders under \$1,000- \$60/unit					
	Workrite Ergonomics, Inc./Ergo and workstation furn. zone			orders over \$1,000.99- negotiated installation cost					
	\$51.00-\$8,000	42.70%							
	Workrite Ergonomics, Inc./Total order								
	\$50,814-\$214,132	53.30%							
	\$214,133-\$572,082	56.30%							
	\$572,083-\$1,204,819	58.50%							

Vendor	Manufacturer Product Line	Discount % Off List Price	MarkUp % on Net Price	Intallation Add On %	Insurance Required	SBE Certified	Registered Vendor	Local Vendor	Offers Custom Made Furniture
<b>PRIDE Enterprises</b>	Pride Enterprises	49.50%		0.00%		No	Yes	No	X
	Metal Products: shelves, lockers, racks and more.	50.00%							
<b>R. George &amp; Associates</b>	Agati	47.00%		14.00%	Yes	No	Yes	Not Affirmed	X
	Big Cozy Books		15.00%	10.00%					
	Brodart Contract Library Furniture	47.00%		12.00%					
	Borroughs Wilsonstak Library Shelving	42.00%		19.00%					
	Creative Arts Unlimited	28.00%		No Charge					
	Fresh Coast Furniture	28.00%		12.00%					
	Grafco, Inc.	28.00%		No Charge					
	Joy Carpets	10.00%		10.00%					
	Southern Metal Industries	20.00%		12.00%					
<b>Residential Kitchen Designs, Inc.</b>	Residential Kitchen Custom made					No			X
<b>School Specialty, Inc.</b>	American Desk	55.00%		15.00%		No	Yes	No	X
	AmTab's American Tables	33.00%		15.00%					
	Artco Bell	48.00%		15.00%					
	Atlantic Metal	34.00%		15.00%					
	Balt	31.00%		15.00%					
	Best Metal	42.00%		15.00%					
	Best Rite	43.00%		15.00%					
	Biofit (Cafeteria Tables)	32.00%		15.00%					
	Bretford Library	35.00%		15.00%					
	Carpets for Kids	7.00%		15.00%					
	Classroom Select	59.00%		15.00%					
	Diversified Woodcrafts	27.00%		15.00%					
	E-Z Sales & Manufacturing	24.00%		15.00%					
	Fleetwood	22.00%		15.00%					
	Georgia Chair Company	36.00%		15.00%					
	Infinite Furniture Solutions			15.00%					
	Texwood	32.00%							
	Royal Seating	42.00%							
	Inwood Office Environments	42.00%		15.00%					
	Jonticraft	21.00%		15.00%					
	Luxor	15.00%		15.00%					
	Maxon Furniture	35.00%							
	MediaTechnologies	40.00%		15.00%					
	Midwest Folding Products	28.00%		15.00%					
	National Public Seating	38.00%		15.00%					
	Oak Harbour Marketing	40.00%		15.00%					
	Oakwood	38.00%		15.00%					
	Oklahoma Sound	40.00%		15.00%					
	Paragon Furniture	32.00%		15.00%					
	Perpetual Enterprises	35.00%		15.00%					
	Scholar Craft	42.00%		15.00%					
	Shain/Shop-Bilt	18.00%		15.00%					

Vendor	Manufacturer Product Line	Discount % Off List Price	MarkUp % on Net Price	Intallation Add On %	Insurance Required	SBE Certified	Registered Vendor	Local Vendor	Offers Custom Made Furniture
	Springer Pengiun	45.00%		15.00%					
	Steven's Tot Mate	17.00%		15.00%					
	Tesco	38.00%		15.00%					
	The Children's Factory	24.00%		15.00%					
	TL Clark/Learning Products	14.00%		15.00%					
	Webcoat		20.00%	15.00%					
	Wisconsin Bench	14.00%		15.00%					
	Wood Designs	16.00%		15.00%					
Sources4, LLC	Bradley Corp.	20.00%							
	Salsbury Industries: Lockers, Mailbox	15.00%		10.00%					
Spectrim Building Products	Ven4ma Wall Protection Product	33.333%			No	No	Yes	No	No
	Moulding and Wainscot Products	33.333%							
	Handrail Products	33.333%							
	Valances	33.333%							
	Crash Rrails & Corner Guards	33.333%							
Spinneybeck Enterprises, Inc. D/B/A Spinneybeck	Spinneybeck, Inc.	Per Request							
SSE & Associates	Modernfold	44.00%		25.00%		No			
Stone Group Enterprises, Inc.	Kraftmaid Cabinetry	30.00%		30.00%	Yes	Yes	Yes	Not Affirmed	
Staples Contract & Commercial	Brandrud	53.00%							
	CEB	50.00%		No Charge					
	Chromecraft	52.00%		No Charge					
	Community: A Division of Jasper Seating	51.00%		No Charge					
	Iceberg	43.00%		No Charge					
	Intra Spec	60.00%		10.00%					
	La-z-boy	56.00%							
	Neutral Posture	53.00%		No Charge					
	Schwab Corp	52.00%		No Charge					
	Viking	37.00%							
Storage Systems USA	Montel	50.00%		14.00%					
Stylex	Stylex	46.80%		Not required		No			
Sun Northwest Corp.	Sun Northwest Corp.			35.00%	Yes	No			
	Zoeftig			20.00%					
Systematix, Inc.	Systematix, Inc.	50.00%		45.00%	Yes				X
TAB Products	TAB Products Mobile equipment & Shelving	48.50%		To be qoted					
	TAB Products Jeter Mobile Equipment & Shelving	48.50%		To be qoted					
Tampco Group, Inc.	Kewaunee Scientific Corp.	10.00%		20.00%	Yes	No	Yes	No	X
Teknion, LLC	Teknion - Expansion	60.98%			Yes	No	Yes	Yes	
	Teknion - Express Program	53.33%		No Charge					
	Teknion - Filing	65.85%							
	Teknion - Seating	56.47%		15.00%					
	Teknion - TFS Systems	65.85%							
	Teknion - Wood Casegoods	57.32%		20.00%					
Trendway Corporation	Choices/LP 298	66.00%		10.00%					
	Contrada/PL 300	66.00%		10.00%					
	Pack/PL297	66.00%		10.00%					
	Seating/PL 296	59.00%		10.00%					
	Intrinsic/PL 302	64.00%		10.00%					
	Trig/PL 299	64.00%		10.00%					
	Architectural Products/PL 305	55.00%		18.00%					
	Less is more	68.00%		10.00%					

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	Global Commercial Furnishing- (Deliver and install only)- <b>choices, contrada, pack, intrinsic trig, less is more products.</b>			10.00%					
	Glorbal Commercial Furnishing- (Deliver and install only)- <b>Architetcural products.</b>			18.00%					



Vendor	Manufacturer Product Line	Discount % Off List Price	MarkUp % on Net Price	Intallation Add On %	Insurance Required	SBE Certified	Registered Vendor	Local Vendor	Offers Custom Made Furniture
Tropical Glass & Construction Company	All Custom		20.00%	20.00%	Yes	No	Yes	Yes	Yes

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Vogler Equipmemt Co., Inc.	Hallowell	35.00%		15.00%					
	Penco	35.00%		15.00%					
	Tennsco	35.00%		15.00%					
Watson Furniture Group	Watson Furniture Group	30.00%		15.00%	Yes	No	Yes	No	
Wesinco Florida, Inc.	Clarín Seating	40.00%							
	Shuttle System, Inc.	40.00%							
	Southern Aluminum	40.00%							
Workscapes South LLC	Wahu		10.00%	13.00%	Yes	No	Yes	Yes	
	Davis								
	Evolve Furniture Group	54.00%		7.00%					
WRIGHT LINE LLC	WRIGHT LINE	20.00%		11.00%	Yes	No	Yes	No	
W W Grainger	Bostitch	10.00%							
	Blackhawk								
	Condor								
	Cortech								
	Dayton								
	Dewalt								
	Dynavox								
	Ghent								
	Jamco								
	Lyon Workspace Products								
	LumaPro								
	Porter Cable Power and hand tools								
	Power First								
	Proto								
	Regency Seating Inc.								
	Stanley								
	Vidmar by Stanley								
	Waddell								
	Westward								
Your Office Inc.	Arcadia	49.00%		8.00%	Yes	No	Yes	No	
	Crest Manufacturing	52.00%		8.00%					
DELETE	Davis	46.83%		7.00%					
	ERG – International	49.00%		8.00%					
	Harden Contract	40.00%		8.00%					
DELETE	ICF Source	41.00%							
	Izzy Design	53.00%		8.00%					
DELETE	Nienkamper	43.00%							
	Taylor Companies	53.00%		8.00%					